KPDA Media Weekly Review Report as at 30th August 2019



CEO DE-BRIEF

INVITATION TO THE KPDA HALF DAY WORKSHOP, THURSDAY, 12TH SEPTEMBER 2019 & THE PARK INN BY RADISSON, WESTLANDS - NAIROBI



THEME: The Financial Model and Market Research Training for Determining Project Feasibility

DATE: Thursday, 12th September 2019 VENUE: Park Inn by Radisson, Westlands, Nairobi TIME: 8.00am 1.00pm TARGET GROUP: Developers (Middle to High Level Management Representatives)

Overview

A successful Project Feasibility Study will drive the success or failure of the project. The goal of a feasibility study is to understand all aspects of a project, concept, or plan, be aware of any potential problems that could occur while implementing the project, and determine if, after considering all significant factors, the project is viable that is worth undertaking.

KPDA will hold a half day workshop on Thursday, 12th September 2019. from 8.00am to 1.00pm. The theme of the workshop will be *The Financial Model and Market Research Training for Determining Project Feasibility* and shall be held at the **Park Inn by Radisson**, Westlands, Nairobi.

The focus of this training therefore will be on creating a successful financial model as well as carry out training on market research. Both of these come together in helping a developer develop a basic feasibility study for a project and create more bankable projects.

Workshop Objectives

- 1. Carrying out feasibility studies and market research on supply and demand
- 2. Exploring market pricing
- 3. Financial modeling
- 4. Making the pitch, reviewing partnership and team structure
- Evaluation of consultants, streamlining the land purchase process and land joint ventures.

Facilitator and Moderator:

Ngatia Kirungie - Founder, Spearhead Africa

Charges:

KPDA Members Kshs.5,220 (VAT Inclusive) Non - Members Kshs.7,540 (VAT Inclusive)

PLEASE NOTE THAT THIS EVENT IS LIMITED AND WILL BE ALLOCATED ON A FIRST COME - FIRST SERVE BASIS.

Kindly RSVP with payment by **latest 4th September 2019** with the KPDA secretariat on telephone **0737 530 290** or **0725 286 689** or by email to membership@kpda.or.ke and ceo@kpda.or.ke.

INVITATION TO THE 2019 KPDA ANNUAL CONFERENCE, TUESDAY, 29TH OCTOBER 2019 AT THE **RADISSON BLU HOTEL, UPPERHILL - NAIROBI**



TUESDAY, 29TH OCTOBER 2019 RADISSON BLU HOTEL NAIROBI

The Kenya Property Developers Association cordially invites you to participate in the 2019 Conference set for Tuesday, 29th October 2019 at the Radisson Blu Hotel in Upperhill, Nairobi.

The theme of the Conference this year is "THE CHALLENGING KENYAN ECONOMY: PROSPECTS IN REAL ESTATE." Discussions will encompass on how real estate sector players can plan their future, offer inspiration on not only preparing for uncertainty during these volatile times but to overcome, thrive and discover opportunity within.

This year the KPDA Conference will offer participants an experiential experience with panel sessions covering:

- What 2020 Holds for the Property Sector 1.
- 2 Alternative Funding Options
- 3. Developer Case Study on Overcoming Policy Obstacles and
- 4. Best Practices in the Sector

Experts in the field who will act as speakers and panelists will be drawn from professional consultant firms, leading real estate firms, policy makers and financiers.

In an effort to break away from the traditional and monotonous structure of conferences that has been the trend in the past, there will also be a Leads and Needs Networking Session that is built to be transactive in nature and result in effective business connections.

Sponsors will receive significant brand recognition and be exposed to unique face-to-face networking opportunities.

The audience will have the opportunity to spend quality time with top decision makers within the core market sectors of the property industry.

We look forward to hosting you to a symphony of outstanding real estate discussions.

CHARGES	EARLY BIRD (DEADLINE OF 30TH SEPTEMBER 2019 (Prices incl. of VAT)	1ST OCTOBER 2019 - 18TH OCTOBER 2019 (Prices incl. of VAT)
Members & BMO Endorsers	Kshs. 17,400	Kshs. 19,140
No- Members	Kshs. 23,200	Kshs. 26,680
Students	Kshs. 5,800	Kshs. 8,120

The DEADLINE to RSVP (with payment) is FRIDAY, 18TH OCTOBER 2019 with the KPDA secretariat on telephone 0737 530 290 or 0725 286 689 or by email to membership@kpda.or.ke and ceo@kpda.or.ke

NB:

Payments received after the deadline will be surcharged 10% of the ticket cost. Please note that registration fees once paid are non-refundable and cannot be transferred to cater for the cost of attending

Kindly note that participants who confirm their attendance MUST remit payment for their ticket regardless of whether they do not attend the event unless the cancellation is made by 18th October 2019. Participants who attend this event without an RSVP will be surcharged at the door by 50%. Cancellations are only refundable if the secretariat is notified on email by no later than Friday, 18th October 2019.

To download the Conference Brief please click HERE.





THEME THE CHALLENGING KENYAN ECONOMY: PROSPECTS IN REAL ESTATE

TUESDAY, 29TH OCTOBER 2019 RADISSON BLU HOTEL NAIROBI

CHARGES

SPONSORS

EARLY BIRD RATES - DEADLINE OF 30TH SEPTEMBER 2019 (Prices incl. of VAT)

- KPDA Members & BMO Endosers: Kshs. 17,400
- Non Members: Kshs. 23,200
- Students: Kshs. 5,800
 - Kumkang Kind

(Prices incl. of VAT)

KPDA Members & BMO Endosers: Kshs. 19,140

1ST OCTOBER 2019 - 18TH OCTOBER 2019

- Non Members: Kshs. 26,680
- Students: Kshs. 8,120



SPONSORSHIP OPPORTUNITIES AVAILABLE!! The **DEADLINE** to RSVP (with payment) is **FRIDAY**, **18TH OCTOBER 2019** with the KPDA secretariat on telephone **0737 530 290** or **0725 286 689** or by email to membership@kpda.or.ke and ceo@kpda.or.ke

To download the invitation flyer please click HERE.

29th August 2019

The Standard | Peter Muiruri | Thursday 29th August 2019

WHAT NEXT FOR ANCHOR TENANCY IN MALLS AS RETAILERS STRUGGLE?

Christine was a regular shopper at a supermarket in a mall located along Mombasa Road. She was drawn in by the easy access to the supermarket that stocked most of the items on her shopping list.<u>Read More.</u>

The Standard |Fredrick Obura | Thursday 29th August 2019

PANIC AS EACC BEGINS PROBE ON IRREGULAR LAND ALLOCATIONS IN KISUMU, MALINDI The Ethics and Anti-Corruption Commission has begun investigations into claims of irregular land allocation in Kisumu and Malindi.Read More.

The Standard | Geoffrey Mosoku | Thursday 29th August 2019

HOW BOTCHED SALE OF SH150M CITY LAND FUELLED SDA BATTLES

A failed disposal of a Sh150 million plot in Nairobi's Kileleshwa area in 2015 ignited the current wrangles witnessed at the Nairobi Central SDA church. <u>Read More.</u>

Daily Nation | Sam Kiplagat | Thursday 29th August 2019

TYCOON IN RUARAKA LAND SCANDAL WANTS SH36BN FROM STATE

Businessman Francis Mburu is now demanding over Sh36 billion from the government for failing to protect him from illegal encroachers and for forcibly taking over his land in Ruaraka. <u>Read More.</u>

Daily Nation | Justus Wanga | Thursday 29th August 2019

CONTROL OF PRIME PROPERTY AT HEART OF NCCK WRANGLES

Questions over the multimillion-shilling assets of the National Council of Churches of Kenya (NCCK) are likely to influence members' decisions during the organisation's meeting today. <u>Read More.</u>

The Standard | James Wanzala | Thursday 29th August 2019

KENYA TO GET GREEN BUILDING RATING SYSTEM BY NEXT YEAR

Kenya could have its own green buildings rating tool as early as next year. Read More.

Daily Nation | Peter Musa | Thursday 29th August 2019

LACK OF PROPER URBAN PLANNING COSTS KENYA DEARLY, EXPERTS SAY

Anami Daudi, 21, lives in the impoverished Mukuru kwa Njenga neighbourhood, where he was born. He is the chairman of Amusha Mukuru Youth Group (wake up Mukuru), an organisation founded by locals in 2005 to voice their problems. <u>Read More</u>.

28th August 2019

Daily Nation | Gaitano Pessa | Wednesday 28th August 2019

BUSIA MAN BACK IN COURT IN QUEST TO RECLAIM FAMILY LAND

A family in Funyula, Busia County, is battling to recover land they claim was grabbed, leaving them landless.<u>Read More.</u>

Daily Nation | Gitonga Muriithi | Wednesday 28th August 2019

THE TYPE OF REAL ESTATE INVESTOR YOU ARE

Real estate is one of the best ways to generate solid cash flow when done correctly. Read More.

Business Daily |Margaretta Wa Gacheru | Wednesday 28th August 2019 NEW SCULPTURE GARDEN ON ACRES IN ROSSLYN

One Off Gallery's new Sculpture Garden started off small. Carol Lees, the Gallery's founder-curator originally invited her friend and avid sculpture collector, Marc van Rampelberg, to curate a sculpture show featuring works by the family of the late Samwel Wanjau.<u>Read More.</u>

27th August 2019

Business Daily | John Mutua | Tuesday 27th August 2019

BROKE VARSITIES CEDE OWNERSHIP OF KEY PROPERTY

Pension schemes will take over buildings owned by public universities over un-remitted retirement deductions, pointing to the dire cash situation at the institutions. <u>Read More.</u>

26th August 2019

Daily Nation | Brian Ngugi | Monday 26th August 2019

SH11.5BN RUIRU INDUSTRIAL PARK SET FOR OPENING MARCH NEXT YEAR

The construction of an Sh11.5 billion industrial park at the Kenyatta family-owned Northlands City in Ruiru, will be completed by early next year, the South African developer behind it has said.<u>Read More.</u>

Daily Nation |Mercy Mwende | Monday 26th August 2019

NYERI'S MAN MADE RIVER FLOWING SINCE 1902 GETS TITLE DEED You obviously need a title deed for land but did you know you can also get to own a river? Read More.

25th August 2019

Daily Nation | Francis Mureithi | Sunday 25th August 2019

WOMEN YET TO GET TITLE DEEDS 41 YEARS AFTER JOMO'S DEATH

When President Uhuru Kenyatta made a historic address to Nakuru County Assembly on August 14, surviving members of Kiambogo Nyakinyua dance troupe were holding a prayer meeting under a tree at Elementaita Ward.<u>Read More.</u>

Business Daily | Kipchumba Some | Sunday 25th August 2019

KIHIU MWIRI LAND OWNERS CRY FOUL ON 'FLAWED' TITLING

Some shareholders of the defunct Kihiu Mwiri Farmers Company in Murang'a County are accusing the government of hoodwinking them that they would get title deeds, claiming 12,000 of the documents are yet to be issued. <u>Read More.</u>

Business Daily | Ndung'u Gachane | Sunday 25th August 2019

DEL MONTE NOW AGREES TO RESURVEY PRIME LAND

Del Monte Kenya has beaten an about-turn and now says it is ready for a re-survey of its contested land as Murang'a County and some of it residents push for it to cede acreage.<u>Read More.</u>

Business Daily | Geoffrey Irungu | Sunday 25th August 2019

TOP GRADE CITY OFFICES UPTAKE INCREASES 27PC

Offices with superior finishes and more parking space saw the biggest increase in occupancy in the 12 months to June following interest from new occupants and improved tenancy terms, a fresh report shows.<u>Read More.</u>

Business Daily | Patrick Alushula | Sunday 25th August 2019

EXPRESS KENYA NARROWS HALF YEAR LOSS TO SH7.2 MILLION Logistics and real estate firm Express Kenya has cut its half year loss by 68.7 percent to Sh7.2 million, supported by reduced costs.Read More.

Business Daily | Otiato Guguyu | Sunday 25th August 2019

MINISTRY MISSES DEADLINE ON LOWER PUBLIC OFFICES LEASE RATES The Ministry of Housing has missed its deadline for setting new rent rates for government officials. Read More.

For more information on the KPDA Media Weekly Review Report, kindly contact the KPDA Secretariat on 0737 530 290 or 0725 286 689 or by emailing <u>ceo@kpda.or.ke</u>

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